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Pleated ONCE USED.
Postal ALWAYS USED.
Wrappers (PATENTED)

are a boon, for they meet a long-felt want.



**THE OPENING OF PACKETS IS SIMPLICITY ITSELF.
IMPOSSIBLE FOR THE COVERS TO GET MUTILATED.**

The Pleated Postal Wrapper should be in the hands of everyone who sends out printed matter, rolled, either by hand or through the post. It is the only wrapper that can be easily opened without using a knife, and consequently it saves the irritation one so often feels when a package is received in which the contents are almost sure to be spoilt while opening. The Pleated Postal Wrapper is, therefore, absolutely safe and reliable, for a pleat runs along the entire length, and this pleat can be pulled from either end to open.

Send dimensions of the wrapper you use, and the quantity you can order, and we will send you a quotation, together with sample. Supplied either printed or plain, and with or without gummed flaps.



R. T. TANNER & Co., Ltd.,
Dorset Street, Salisbury Square,
LONDON, E.C.

TANNER'S TRADE
CIRCULAR TO
PRINTERS AND
STATIONERS

FEBRUARY 1911

R. T. TANNER & CO., LTD.,
Dorset St., Salisbury Square,
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AN IMPORTANT INNOVATION
WHICH APPEALS
TO ALL PRINTERS

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R. T. TANNER & Co. Ltd.

Dorset Street, Salisbury Square,
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Tanner's Trade 
Circular
FOR PRINTERS & STATIONERS

Published by

R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square,
London, E.C. ✨ ✨ ✨ ✨ ✨
39 & 40 Hutton Street, and
40, 41, 42 Primrose Hill,
Whitefriars, London, E.C. ✨ ✨
And at PARIS and ✨ ✨ ✨
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Telegrams: Tanner, London. ✨
Cables: A.B.C. 5th Edition, ✨
Western Union and A 1 Code. ✨

Exclusive Trade Circulation.

Vol. VI., No. 2. FEBRUARY, 1911.

Gratis and
Post Free.

THE PRINTING DISPUTE.

AT the time of going to press we regret to have to report that there is no settlement in sight. At the Conference held on January 24th neither side showed any indication of giving way. Thousands of notices have been handed in, so that the first steps towards a strike have been taken. While this is so, the movement has developed into a purely London fight and is not national as was at first intended it should be by the men. They believe that the adjustment they demand would mean employment for more men, but, on the other hand, the employers argue, and no doubt correctly, that it will mean more work being sent out of London to the provinces and the Continent, and the establishment of more non-union houses. The L.S.C. has spent close upon £25,000 in unemployed relief in one year, and it is further argued from the men's side (an argument which we must admit always appears archaic to us) that the employers get all the benefits of improved new machinery. It was such arguments which, in the early days of steam, led to Plug Riots in the North, and yet with it all it was impossible to stop the tide of progress, and ultimately it was proved that machinery was the greatest benefactor the world has ever wit-

The "Marlborough" PAMPHLET CASES

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Receipts, Letters, and Papers of all kinds.



The "MARLBOROUGH" DUST-PROOF CASES offer an Inexpensive, Simple, and Effective means of preserving papers from dust, and in a form at once easily accessible and secure.

There are **33** distinct sizes, from $7\frac{3}{4} \times 5\frac{1}{2}$ (inside) selling at 1/-, to 18×12 , selling at 4/- each.

A fully-detailed List, giving exact measurements of all sizes, with prices, sent on application.

The cases can be supplied without Labels, or with either of the following Labels without special charge. The Labels are printed in gold on red calf paper.

BILLS	MAGAZINES	PAMPHLETS
CATALOGUES	MANUSCRIPT	PRICE LISTS
INVOICES	MSS.	RECEIPTS
LECTURES	MUSIC	REPORTS
LETTERS	NOTES	SERMONS
LISTS	PAPERS	<i>Blank Label</i>

MARLBOROUGH, GOULD & Co., Ltd.

Wholesale Manufacturers and Paper Dealers,

52 Old Bailey, LONDON, E.C.

nessed. The relationships between the two bodies are strained to the uttermost, but even at the eleventh hour we hope some means will be adopted to avoid a calamity.

OUR MONTHLY REVIEW

FOR those printers who require cheap and effective cover papers we can strongly recommend the "Belgrano" Covers. "Belgrano." These papers have now been on the market for some time, and have met with a wide popularity. They are of good quality, and are supplied in four distinct and popular tints as follows:—Forget-me-not, Lavender, Apple Green and Marigold, and in three sizes, 40 lbs. Medium, 50 lbs. Royal, and 60 lbs. Double Crown, all 480 sheets flat. The price is $2\frac{1}{2}$ d. per lb., and in five ream lots, $2\frac{3}{4}$ d. per lb. We shall be pleased to submit sample book of the above to any of our friends who have either not received a copy or mislaid the one they have had.

* * *

ANOTHER good cover paper is the "Tanville," supplied in nine colours. This paper is not only suitable for catalogue covers, etc., but it can be used with advantage for folders and advertising schemes of various kinds. The price is exceedingly low, being $1\frac{1}{2}$ d. per lb. for eight of the colours, and $2\frac{1}{4}$ d. per lb. for the Geranium Red. The "Tanville" Cover Papers are stocked in 40 lbs. Medium and 60 lbs. Double Demy (480 sheets), and the colours in which they are supplied are as follows:—

Yellow.	Cerise.
Silurian.	Pink.
Blue.	Salmon.
Green.	Caledonian Grey.
	Geranium Red.

We shall be pleased to send sample book of the above to any printer making application for same.

CHEAP and EFFECTIVE.

"BELGRANO" COVER PAPERS.

— SUPPLIED IN FOUR TINTS: —

FORGET-ME-NOT APPLE GREEN
LAVENDER MARIGOLD.

— AND IN THREE SIZES: —

40 lb. MEDIUM
50 lb. ROYAL
60 lb. DOUBLE CROWN.

(480 Sheets Flat.)

PRICE 2½^{D.} PER LB.

— OR IN FIVE REAM LOTS: —

PRICE 2¼^{D.} PER LB.**WRITE FOR SAMPLES WITHOUT DELAY.**

YOU WILL FIND THESE PAPERS SUITABLE
FOR A VARIETY OF PURPOSES ♪ ♪ ♪

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Dorset Street,
SALISBURY SQUARE, LONDON, E.C.

**Useful
Sundries.**

MESSRS. MARLBOROUGH, GOULD & CO., LTD., of 52 Old Bailey, E.C., make a great speciality of money and time saving helps of every description for stationers. Amongst them we would draw especial attention to the "Marlborough" Pamphlet Cases for periodicals, pamphlets, catalogues, MSS, papers, etc. These are dust-proof, inexpensive and effective, and they are supplied in 33 distinct sizes, the prices ranging from 1/- to 4/- each. The Stock Boxes for note paper and envelopes have had an immense sale since their introduction. They form a handy means for stocking the above commodities, and are exceptionally neat in appearance. Made of dark stained wood, with polished front and hinged side and top, they are especially suitable for the purpose for which they have been designed. The prices are very low, and the boxes, both for note paper and envelopes are supplied in all the usual sizes. The Stock Cabinets supplied by the firm will likewise appeal to all stationers who desire to keep either the office or shop tidy. The cabinets have six drawers, and are well made in dark stained and polished wood. They are supplied at the exceptionally low price of 14/6 each. A similar cabinet is supplied for purses, etc., at 19/6. For displaying cards the firm supply several devices, the cheapest being a black metal stand at 8/- per gross. The Fan Wire Card Stand will be found an effective means for this purpose. This stand holds twelve cards and makes an attractive show, the price of the one 9¾ ins. high being 1/3. In the space at our disposal it is impossible to review all of the many specialities of this firm, but our readers would be well advised to receive their lists. They will be sent post free on application to the address given above.

His Majesty's Consul at Milan is strongly urging members of the printing trade to exhibit at the Turin International Exhibition, which is to be opened on April 29th, by the King of Italy. In his opinion there is a ready market for British goods in view of the great industrial awakening of Italy. Just a word of warning, and that is in respect to finance. We know of several firms who have had business relations with well-known houses in Italy, but sooner or later the question of payments has been a stumbling block to future transactions.

A copy of this Trade Circular will be sent, monthly, to any printer, gratis and post free.

Valuations.

MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND SUPPLY INVENTORIES FOR ALL PURPOSES—PROBATE, TRANSFER AND RE-INSTATEMENT.

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FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO HAVE A PROPERLY ATTESTED INVENTORY, WITH A VIEW TO SAVING TROUBLE, LOSS, AND OFTEN GREAT EXPENSE.

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'SCRIVIA' CANVAS TINTED PAPERS

Possess a fine CANVAS SURFACE, applicable to all High-Class Work.

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— IN —

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PRICE per Ream (516 Sheets)

Medium **11/3** Double Crown **17/3**

SAMPLES ON APPLICATION.

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DORSET STREET, SALISBURY SQUARE, LONDON, E.C.



NEWS IN BRIEF



WE mention on another page that we have made arrangements with the proprietors of an important mill to take the whole of their mill-finished jobs throughout 1911. We shall be in a position to offer these at greatly reduced prices, but in order to avoid disappointment, it will be necessary to make application early each month for deliveries.

* * *

A series of interesting lectures are being given by the L.C.C. Central School of Arts and Crafts, Southampton Row, W.C. The following have still to be given:—"Paper," by R. W. Sindall, F.C.S., February 1st and 8th; "Ink for Printing," by C. J. Smyth, February 15th. A cordial invitation is extended to members of the trade.

* * *

The late Mr. W. B. Horner, founder of *Horner's Penny Stories*, left estate valued at £40,422. The will of Mr. F. W. Bloomenthal, wholesale stationer, shows an estate valued at £33,903. The whole amount is left to sixteen charities, in equal parts.

* * *

In 1890, according to the *Publishers' Circular*, the total number of books published was 5,735, made up of 4,414 new books and 1,321 reprints. In 1909, the total had increased to 10,725, consisting of 8,446 new books and 2,279 reprints. It will, therefore, be seen that the volume of literature has almost doubled in twenty years.

* * *

We regret to have to announce, in his ninetieth year, the death of Mr. J. R. Haworth, who for many years had been a generous supporter of the Printers' Pension Corporation. He was a compositor, and it will be remembered that when the present King, as Prince of Wales, presided at the Festival of the Printers' Pension Corporation, he referred to Mr. Haworth's generosity, and called him forward, shaking him by the hand, and insisted upon his taking a seat immediately to the right of the Royal Chairman. His contributions to the above Fund represent in the aggregate the sum of upwards of £2,000, and it is believed that the Corporation will, as

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Electrotyping and Stereotyping

By the most up-to-date plant
and the most efficient staff.

OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

residuary legatee, participate to the extent of a further £1,000 when the estate has been wound up under the direction of the sole executor, Mr. J. Mortimer, the Secretary of the Foundation. Mr. Haworth's hobby was bell-ringing, and he was one of the team who rang at Westminster Abbey at the Accession, Jubilee, and Diamond Jubilee of Queen Victoria, and the Coronation of King Edward.

The printing for the Public Departments cost £292,500 in 1905-6, says the *Sales and Wants Advertiser*. Since then entirely new services have been thrown upon the Vote—charges for County Courts, for telephones, for labour exchanges, and provision for this year's census. These amount altogether to £32,000, making a total that, in the ordinary circumstances, would have to be met by a charge of £324,500 in the Vote for 1910-11. The Vote actually taken for 1910-11, however, is £265,000 only, representing a saving of £59,500. There was a prolonged autumn Session in 1909, which necessitated considerable addition to the Parliamentary Debates. There was also a great deal of extra printing needed for forms in connection with the Budget of 1909-10. In spite of these additional items, there was a saving of £2,000 a year on Parliamentary printing, and £10,000 on printing for Public Departments, making a total saving of £71,500.

There seems every indication that the Stationery Trade will not allow the Postmaster-General's Free Stationery scheme to go through without raising a serious protest. The *Newsagent* says the opinion of the trade throughout the United Kingdom is to be obtained, and that the matter will be seriously taken up by the Council of the S.P.A.T.A.

Mr. G. R. Sims presided at the 21st dinner of the Associated Wholesale Newsagents, Ltd., held at the Hotel Cecil on Jan. 17th.

FOR THE TRADE

Envelope making (special sizes and qualities).
Black Bordering. ■ ■ ■ Relief Stamping.
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Send for quotations and Samples.

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Cheap, Choice and Charming.

Sample Set to take orders with 5/-, allowed off £5 order or if the Samples be returned in good condition.

CARD CALENDARS.

(American style).

Smart, Up-to-date and Attractive. Send for Sample Book.

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By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY.
ESTIMATES FREE.

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For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.

Illustrated List on application.

PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

AN INDEX to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on tone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices, Billheads, etc.; Patriotic Posters, Cards and Circulars.

TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegram: "Almanac, Leeds."

Telephone 481.

PRACTICAL NOTES

Quick Overlaying.

THE following is suggested by the *American Pressman*:—Take any good gloss black ink with strong body and distribute it well before taking impressions from the cut. Do not carry too much ink on the forme, but simply as much as will produce a full black colour. Make the forme ready and set the gauges and grippers; then print upon four or five sheets of the paper to be used for the run, feeding each one of these accurately to the gauges, so that the sheets will register perfectly. As soon as the sheets have been printed upon, take ordinary wheat flour (or flower of emery) and dust this over the printing, so that the solids of the ink become solid with the flour covering. Shake off the superfluous flour and run the sheets through again exactly to the guides, first carefully placing over the covered sheet a smooth sheet of any kind of thin paper. This will impress the flour solidly into the ink surfaces. Carefully lay the floured sheets (which have been run through the second time) upon a moderately warm surface of brick or iron, so that the flour and the ink may incorporate, and, as it were, bake dry. As soon as this has taken place, any objectionable lights may be toned or scraped away with a penknife from the different number of sheets desired for the overlay. The sheets are then ready to be registered to each other, previously to doing which, however, coat them over with a

SEND A POSTCARD FOR BLOTTER WHICH WILL BE POSTED TO YOU EVERY MONTH



**LITHO
PRINTING**
FOR THE
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UP-TO DATE
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Engraving
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Every Modern Printer
SHOULD SEE THAT HE HAS
A Copy of Our
NEW SAMPLE BOOKS
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PRINTINGS
AND
WRITINGS

The first is divided into the following sections:—

Enamel and Art Papers.
Super-Calendered, Imitation Art and Plan Papers.
White Printing and Poster Papers.
Cream Shade and Toned Printing Papers.
Antique Wove, Laid and Etching Papers.

The second book is divided into the following sections:—

Cream Laid Writings, Watermarked and Plain.
Cream Wove Writings, Watermarked and Plain.
Antique Laid and Vellum Woves.
Yellow Woves, Blue Woves, Laid and Azure Laid.

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'PHONE 6262 HOLBORN
(3 Lines).

this solution mucilage to harden the surface before attaching them to each other, as in the case of cut-out overlays. A dozen of illustrations may be treated in this way before putting a forme to press. Of course, this method of make-ready of cuts is not equal to that of hand overlaying by the cut-out method, but good results may be obtained.

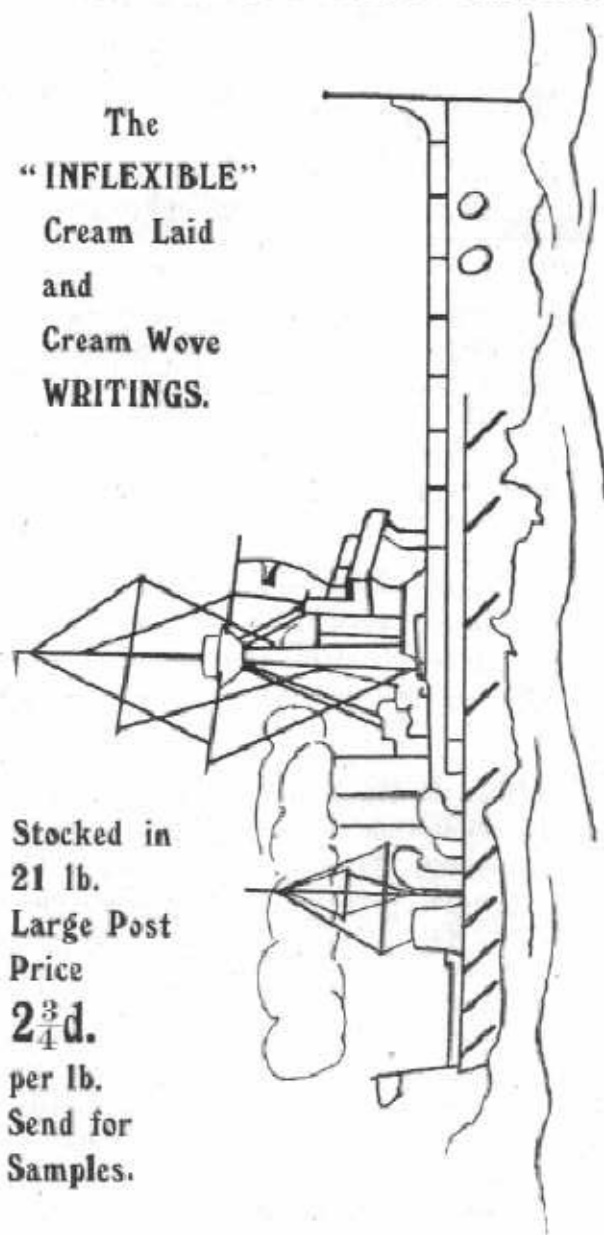
* * *

**British Goods
in America.**

IT is a fact of considerable importance, says Mr. H. L. Allen in *Printer's Ink*, when introducing European-made goods into the United States, that there is in this country a tourist and travelling class of some proportions, which has met with many worthy foreign products when abroad, and has long wished the latter could be bought here at home. This is a business asset to begin with—and one which rarely obtains in the case of American-made goods being introduced abroad. On the other hand, there are two great difficulties when it comes to introducing foreign-made goods in this country. One is the question of our import duties. The other is the utter unfamiliarity of foreign manufacturers with everything American. As a rule, the American public which has come to appreciate what a foreign label stands for is willing to pay a reasonable advance in price in order to get foreign-made goods. Our tariff system is ever a threatening danger in another way, too. It often happens, after a line of foreign-made goods has been extensively advertised and successfully sold in this country for some time, that a revision of the tariff schedules takes place, as it did during the last session of Congress. The new and higher schedule necessitates such advances in price as no reasonable consumer could be expected to pay. The result is that either the line is withdrawn from the American market or else it starts on a down grade, due to the boost of its prices. The average European manufacturer turns last towards the United States as a possible market. It may be said that the average American producer undertakes to develop foreign markets without much idea of what he is doing. But the average American producer, according to general opinion, is no worse in this regard than the average European producer is when he comes to tackle the American market. The average European producer not only does not know American geography, and hence the probable distribution costs on this side of the water, but he utterly fails to comprehend the American character. In a stubborn sort of way, he thinks that the advertising, which was good enough for England, or France, or Germany, must be good enough for the United States, and he grants his appropriation on that basis. But never was a sadder mistake made.

AN ENTIRELY NEW PAPER
WITH
AN ENTIRELY NEW WATER-MARK

The
"INFLEXIBLE"
Cream Laid
and
Cream Wove
WRITINGS.



INFLEXIBLE

Stocked in
21 lb.
Large Post
Price
 $2\frac{3}{4}$ d.
per lb.
Send for
Samples.

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*Phone 6262 Holborn (Private Exchange)

WHAT OTHERS ARE DOING

THE last report of Wyman and Sons, Ltd., shows a net profit, before allowing for Debenture interest, of £24,900. The Directors recommend a dividend of 5 per cent. on the Ordinary shares. The report of the Lanston Monotype Corporation shows a net profit of £39,700, which is an increase on the previous year of £15,200. Of the above amount £4,700 is placed to reserve and £15,000 is set aside for extensions in plant during the current year. A dividend was declared at the rate of 4 per cent. per annum. At the annual general meeting of Waterlow and Sons, Ltd., it was announced that the net profits for the year amounted to £156,819, which, with the balance of £5,708 brought forward, gave £162,527 for appropriation. The directors recommended a dividend on the Ordinary shares at the rate of 15 per cent. per annum, together with a bonus of 1 per cent. £30,000 was placed to reserve, bringing this fund to £390,000, and £11,027 was carried forward. In connection with the fund established for the benefit of the workpeople and the pension scheme, the directors stated that the sum of £19,350 had been expended up to the close of the last financial year in pensions, grants in cases of sickness, etc. The directors of the *Financial News, Ltd.*, state that the net profits for the year amount to £45,110. This enabled the directors to recommend a final dividend of 5 per cent. on the Ordinary shares, making 10 per cent. for the year, and to pay a bonus of 5/- per share, altogether making a total distribution of 35 per cent. for the year. £5,596 was placed to reserve, and £7,500 was placed to a second reserve fund for the equalisation of dividend on the Ordinary shares.

On January 4th the *Daily Graphic* came of age. It was the first illustrated daily to make its appearance, and it introduced a new departure in journalism, which, it cannot be denied, has been welcomed and appreciated.

Lecturing recently on the subject of "The Beginnings of the Printed Book," Mr. H. Guppy said it dated back to the year 593

IMPORTANT NOTICE.

WE HAVE MADE ARRANGEMENTS WITH AN IMPORTANT MILL
TO TAKE ALL

Mill-finished Jobs Throughout 1911

THESE WE SHALL OFFER MONTHLY AT GREAT REDUCTIONS. THEY
INCLUDE SUPERIOR QUALITY PRINTINGS WHICH WE ARE ABLE
TO SUPPLY AT 1½d. PER LB. FOR TEN REAM ORDERS. MANY OF
THE FEBRUARY JOBS HAVE ALREADY BEEN SOLD, BUT WE
* * * HAVE THE FOLLOWING TO OFFER. * * *

DOUBLE DEMY.

No.	Reams.	Weight.
101	20	33 lbs.
102	12	38 "
103	61	42 "
104	40	42 "
115	8	67 "

No. 113. 19 Reams,

DOUBLE CROWN.

No.	Reams.	Weight.
106	34	26 lbs.
108	23	26 "
109	50	32 "
110	30	44 "
111	8	50 "

32 lbs. **ROYAL.**

To insure against disappointment in delivery it is imperative to send your requirements early.

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'Phone :
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3 lines.

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'Grams :
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FANCY CARDS

IN AN IMMENSE VARIETY OF UP-TO-DATE, ARTISTIC PATTERNS, SUITABLE FOR PROGRAMMES, CONCERT TICKETS, INVITATION CARDS, AND ADVERTISING SCHEMES OF EVERY DESCRIPTION.

MADE IN OUR OWN FACTORY. DELIVERED FROM STOCK.

HUNDREDS OF DESIGNS TO CHOOSE FROM. SAMPLE BOOK ON APPLICATION.

WE ALSO MAKE A SPECIAL FEATURE OF **WEDDING STATIONERY.**

QUOTATIONS GIVEN FOR SPECIAL ENQUIRIES.

OUR BLANK FANCY CARDS SUPPLY A "LONG FELT WANT" AMONG PRINTERS, AND HAVE BEEN IMMENSELY POPULAR SINCE THEIR INTRODUCTION.

R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square,

LONDON, E.C.

and was commenced in China. The art reached Europe either by Mediterranean travellers, or through Persia, during the fourteenth and fifteenth centuries. It appears that playing cards and religious pictures were the first to be published, but, in Mr. Guppy's opinion, it is a moot point as to which of these two came first.

* * *

Reports come to hand that there is every likelihood of mills being established in Tasmania for the manufacture of paper from timber grown in the island. The capital required is estimated at about a quarter of a million sterling.

* * *

May we again draw the attention of our friends to our Dry Mounting Process? Should any of our customers receive orders for mounting which they find difficult to accomplish, we should be pleased if they will communicate with us. We have done a considerable amount of work for some of the largest printers in the country and in every case we have given the utmost satisfaction. We shall be pleased at any time to submit samples of Dry Mounting on receipt of application.

* * *

It has been decided to accept subscriptions for the *Times* alone, without the use of the Book Club, at £2 12s. 0d. per annum, or at proportionate rates half-yearly or quarterly. This new subscription rate works out at twopence a copy, but the subscription with the use of the Book Club remains as heretofore, namely £3 18s. 0d. per annum.

* * *

The charter of the Stationers' Company dates back to 1556, and for years no one was allowed to start a printing press without the Company's consent, and to retain this right the printer had to register every publication at Stationers' Hall. As is well known, this work of copyrighting is still carried on by the Company.

A few of our Specialities

Whist Scoring Cards. Ball Programmes.

Invitation Cards. - Wedding Cards.

In Memoriam Cards.

— PROGRAMME PENCILS, CORDS, AND TASSELS. —

2/8 per 100. 25/- per 1,000.

W. W. RUSSELL & Co.

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Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.

MANAGER seeks new London berth. First-class refs. Practical experience. U. and Gilds outside. Used to wide range of work, letterpress, litho, binding, ruling, etc.—Apply "C.S.J." c/o R. T. TANNER & Co., LTD.

PRINTERS' CLERK.—Well trained in the routine of a printing office. Capable of managing correspondence and assisting with estimates. Competent book-keeper, with thorough knowledge of printers' accounts. —Address C.E., 71 Belmont Road, Woodside, S. Norwood, S.E.

TO LETTERPRESS PRINTERS.—Wanted Position as Overseer or Assistant Manager. Thorough practical knowledge of all branches of the business. Used to estimating. Keen buyer, practical knowledge paper and stationery. Highest references.—"Acme," c/o R. T. TANNER & Co., Ltd.

MACHINE ROOM FOREMAN will be required shortly in a suburban House where good-class work is done. Must be well up to tri-colour, fine catalogue and miscellaneous work. Capable and conscientious man required.—"A.C.," c/o R. T. TANNER & Co., LTD.

GAS ENGINE.—Eleven h.p. "National," with tanks, strain gear, &c. Can be seen running by appointment; replacing by larger engine. First reasonable cash offer.—The Holmsdale Press, Ltd., Redhill.

PRACTICAL PRINTER, with small up-to-date plant and fair connection, would like to join another Printer, or meet with someone with little capital to extend same. Near Chancery Lane.—"E.E.M.," c/o R. T. TANNER & Co., LTD.

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